



Working Student (m/f) – Cloud Account Management – Amazon Web Services

Job Description

We are looking for you - an outstanding working student (m/f) - to join our Cloud Account Management team in the heart of Munich. We are a dynamic team that focuses on consulting and supporting customers implement new IT Projects in the AWS cloud.

As a working student in Account Management, you will get to know the leading cloud provider and will support our customer-facing Account Management team, by supporting day-to-day customer interactions, by improving pipeline processes through business analysis and by defining new enablement strategies that will benefit our customers. The working time is 20 hours per week and is flexible in days to fit with your university classes.

What's in it for you?

- Get to know the leading cloud provider from the inside
- Enjoy a dynamic work atmosphere, with free coffee, fruits and a gaming room
- Benefit from flexible working days, based on your curriculum
Get an understanding of the many career paths available at Amazon

Among others, you will be responsible to

- Coordinate, automate and support cost optimization strategies for customers via mail and phone
- Autonomously define, analyze, and prioritize Leads and Marketing campaigns
- Create an automated Partner-Led Opportunity stage process
- Collaborate on reporting to senior management
- Support local events for our customer all over Germany
- Support Account Managers and Management in day-to-day business



Basic qualifications:

- You are studying business, economics, computer science, or similar studies and are at least in the third semester of your Bachelor's degree or currently pursuing your master's degree.
- You have good MS-Office knowledge, especially in Excel.
- You have very good knowledge of German and English both verbal and written.
- You have a strong interest in technology and consider yourself a “digital native”

Preferred qualifications:

- You are a self-starter
- You have a hands-on mentality as well as independent and accurate work competencies.

Due to our Fair Company certification, we can only accept applications from students who are currently enrolled at a university.

Amazon is an equal opportunities employer. We believe passionately that employing a diverse workforce is central to our success. We value your passion to discover, invent, simplify and build.

By submitting your resume and application information, you authorize Amazon to transmit and store your information in the Amazon group of companies' world-wide recruitment database, and to circulate that information as necessary for the purpose of evaluating your qualifications for this or other job vacancies.

**If you are interested,
please send your CV in English to Gabriele Eder
(ederg@amazon.de).**

We look forward to talk to you soon!